

### Course Summary

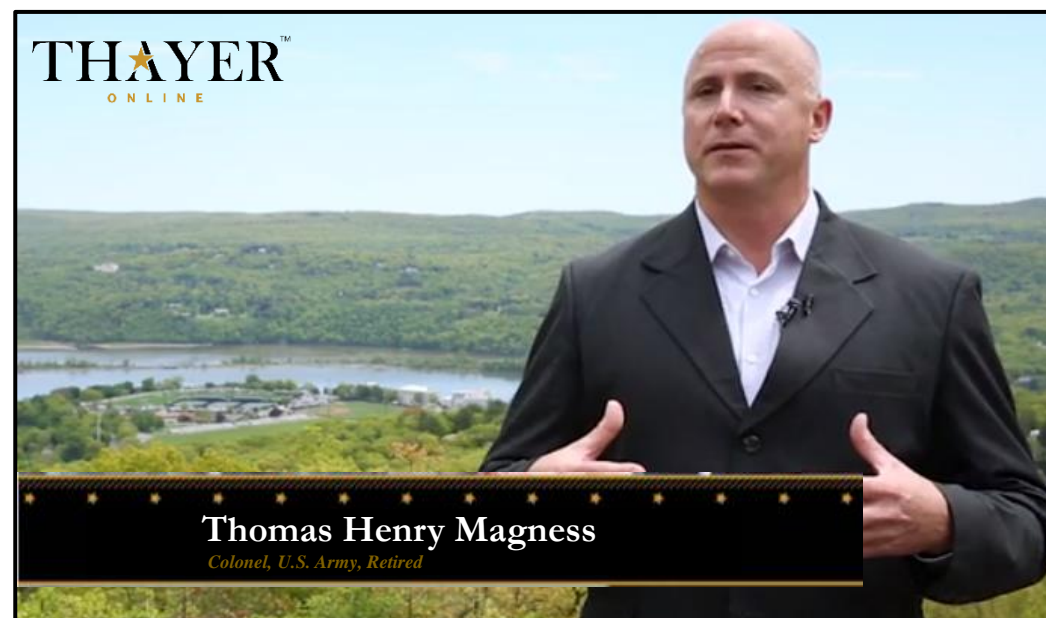
Ineffective leadership costs American companies hundreds of millions of dollars in lost revenue, missed opportunities, preventable waste, and poor personnel decisions.

**Leading High-Performing Teams** teaches business leaders how to apply a proven 4-step framework – used extensively by the U. S. Army to drive successful operations – to achieve critical business objectives. The course weaves in successful Army principles and tools that can be applied to any organization, such as: Leader’s Intent, Back Brief, Situational Awareness, and the After-Action Review.

Leaders will discover how to:

- ✓ Set the condition for success by developing a shared vision and plan
- ✓ Enable success by preparing themselves and the team to translate a plan into action
- ✓ Execute plans flawlessly by following up and following through to completion
- ✓ Continually improve success rates by learning before, during, and after each event

Leaders will understand how inspiring and developing the team, empowering team members, and communicating effectively become critical enablers of mission success. Teams can achieve breakthrough performance levels when leaders master tools to make team members passionate co-owners of a shared vision.



### You Will

- Prepare your team for success by empowering them to take action
- Apply new techniques that will help your team adapt to changing conditions
- Develop a learning organization by identifying and applying lessons learned

### Outcomes

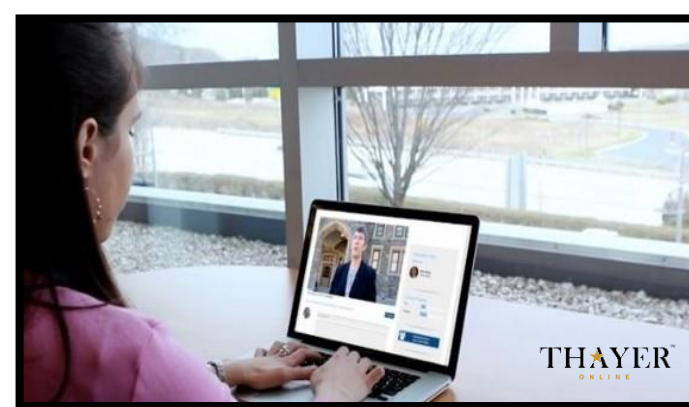
- Discover effective ways to plan and secure team buy-in for an ambitious vision
- Learn and apply a four-stage framework to guide a team to higher performance levels
- Understand how to develop synergy within a team, and why empowerment leads to improved performance

### ABOUT THE EXPERT



#### COLONEL (RETIRED) TOM MAGNESS

- 26+ years military experience leading teams that ranged in size from 30 to 1400 in both military and civilian assignments around the world, including 4 years as a teacher/coach/consultant at the U.S. Army’s National Training Center.
- Graduate of the U. S. Military Academy at West Point and earned a Master’s Degree at the University of Texas
- Author, “Leader Business - Battle-Tested Leadership Strategies For Any Organization”



### LESSON PLAN

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|----------------------------------|-------------------------------------|--------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|
| <b>Lesson 1:</b><br>Introduction | <b>Lesson 2:</b><br>Leader Business | <b>Lesson 3:</b><br>Plan | <b>Lesson 4:</b><br>Prepare | <b>Lesson 5:</b><br>Execute | <b>Lesson 6:</b><br>Learn | <b>Lesson 7:</b><br>Wrap-Up |
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